

| TJPDC - FY27 Projected Budget                |                           |                           |                             | 09.04.2025                   |
|----------------------------------------------|---------------------------|---------------------------|-----------------------------|------------------------------|
|                                              | <i>\$0.64 per capita</i>  | <i>\$0.66 per capita</i>  | <i>\$0.68 per capita</i>    | <i>\$0.70 per capita</i>     |
| Revenue                                      | <b><u>FY24 Actual</u></b> | <b><u>FY25 Actual</u></b> | <b><u>FY26 Budgeted</u></b> | <b><u>FY27 Projected</u></b> |
| Federal                                      | \$26,941,918              | \$37,699,987              | \$36,411,510                | \$12,379,566                 |
| State                                        | \$838,859                 | \$1,413,113               | \$6,140,634                 | \$7,503,731                  |
| Local                                        | \$8,579,291               | \$6,098,534               | \$6,993,000                 | \$4,106,747                  |
| Local per capita                             | \$171,054                 | \$161,704                 | \$184,967                   | \$202,992                    |
| Interest Income                              | \$61,276                  | \$69,118                  | \$50,000                    | \$50,000                     |
| Rent Income                                  | \$26,098                  | \$28,270                  | \$28,000                    | \$28,000                     |
| Reserves Transfer/CIP                        | \$11,197                  | \$31                      | \$26,000                    | \$60,186                     |
| <b>Total Revenue</b>                         | <b>\$36,629,693</b>       | <b>\$45,470,758</b>       | <b>\$49,834,111</b>         | <b>\$24,331,222</b>          |
| <b>Operating Expenses</b>                    |                           |                           |                             |                              |
| Personnel Costs                              |                           |                           |                             |                              |
| Salaries                                     | \$998,838                 | \$1,148,114               | \$1,488,530                 | \$1,491,517                  |
| Fringe and Release                           | \$225,045                 | \$283,443                 | \$331,663                   | \$350,984                    |
| <b>Total Personnel</b>                       | <b>\$1,223,883</b>        | <b>\$1,431,557</b>        | <b>\$1,820,194</b>          | <b>\$1,842,501</b>           |
| Direct Costs                                 |                           |                           |                             |                              |
| Overhead Allocation                          | \$0                       | \$0                       | \$0                         | \$0                          |
| Nonreimbursable Overhead                     | \$0                       | \$0                       | \$0                         | \$0                          |
| Contingency                                  | \$0                       | \$0                       | \$111,552                   | \$74,812                     |
| Postage                                      | \$326                     | \$929                     | \$1,096                     | \$1,046                      |
| Subscriptions                                | \$317                     | \$847                     | \$4,170                     | \$4,170                      |
| Supplies/COGS                                | \$15,132                  | \$17,399                  | \$16,440                    | \$15,600                     |
| Audit-Legal                                  | \$28,753                  | \$28,335                  | \$38,800                    | \$29,400                     |
| Advertising                                  | \$20,883                  | \$27,212                  | \$35,936                    | \$33,337                     |
| Meeting Expenses                             | \$4,383                   | \$6,321                   | \$8,052                     | \$7,680                      |
| TJPDC Contractual                            | \$77,341                  | \$54,448                  | \$49,222                    | \$50,255                     |
| Dues                                         | \$10,924                  | \$11,396                  | \$12,837                    | \$12,675                     |
| Insurance                                    | \$7,406                   | \$8,026                   | \$8,020                     | \$8,020                      |
| Printing/Copy                                | \$2,539                   | \$3,038                   | \$4,971                     | \$4,789                      |
| Rent                                         | \$104,296                 | \$107,343                 | \$138,555                   | \$148,383                    |
| Equip/Data Use                               | \$26,592                  | \$51,296                  | \$50,651                    | \$49,251                     |
| Capital & Leases                             | \$0                       | \$0                       | \$0                         | \$0                          |
| Telephone                                    | \$16,079                  | \$16,836                  | \$16,441                    | \$16,441                     |
| Travel-Vehicle                               | \$32,766                  | \$40,424                  | \$51,561                    | \$49,406                     |
| Janitorial                                   | \$2,545                   | \$1,751                   | \$5,000                     | \$8,450                      |
| Professional Development                     | \$16,628                  | \$33,274                  | \$25,448                    | \$17,064                     |
| <i>Total Other Costs</i>                     | <i>\$366,910</i>          | <i>\$408,874</i>          | <i>\$578,752</i>            | <i>\$530,778</i>             |
| <b>TOTAL OPERATING EXPENSES</b>              | <b>\$1,590,793</b>        | <b>\$1,840,431</b>        | <b>\$2,398,946</b>          | <b>\$2,373,280</b>           |
| <b>Net Ordinary Income - Pass Through \$</b> | <b>\$34,578,718</b>       | <b>\$43,459,711</b>       | <b>\$47,435,165</b>         | <b>\$21,957,942</b>          |
| Other                                        |                           |                           |                             |                              |
| HOME Pass Through                            | \$775,261                 | \$350,494                 | \$1,345,632                 | \$1,226,162                  |
| HPG Pass Through                             | \$168,632                 | \$190,063                 | \$120,342                   | \$0                          |
| Cigarette Tax Pass Through                   | \$2,683,169               | \$3,167,406               | \$3,259,537                 | \$3,259,537                  |
| VATI Broadband Pass Through                  | \$29,941,546              | \$38,036,495              | \$42,432,402                | \$17,379,291                 |
| Other Grants Pass Through                    | \$1,010,110               | \$1,715,253               | \$277,252                   | \$92,953                     |
| <i>Total Other Expenses</i>                  | <i>\$34,578,718</i>       | <i>\$43,459,711</i>       | <i>\$47,435,165</i>         | <i>\$21,957,943</i>          |
| <b>Net Other Income</b>                      | <b>-\$26,615,515</b>      | <b>-\$43,459,711</b>      | <b>-\$47,435,165</b>        | <b>-\$21,957,943</b>         |
| <b>Net Income</b>                            | <b>\$460,182</b>          | <b>\$170,615</b>          | <b>\$0</b>                  | <b>\$0</b>                   |